

OI Global Partners' Meeting Brussels April, 2015





FELDMAN DAXON
PARTNERS INC.

About Feldman Daxon

RECRUIT | REBRAND | RETAIN



Firm Overview

- Privately-held and owner-managed Canadian firm, established in 1991
- Pioneers in Canadian Career Transition, Coaching/Leadership Development & Executive Search, with extensive resources and industry knowledge developed over 30 years
- Proudly acknowledged as Canada's longest standing national provider of these three services



Our Size

Offices located in Toronto, Markham, Mississauga & Hamilton

Full time team made up of:

2 Owners

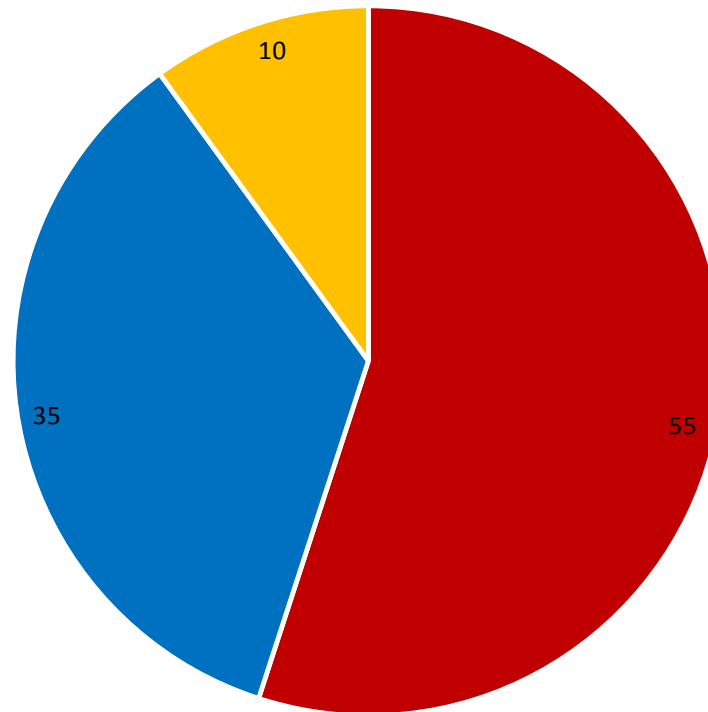
3 Senior level Business Development

6 Counselors

2 Research/Search Consultants

2 Admin/Office Managers

Service Offerings



■ Transition ■ Executive Search ■ Coaching ■

Transition Services Overview

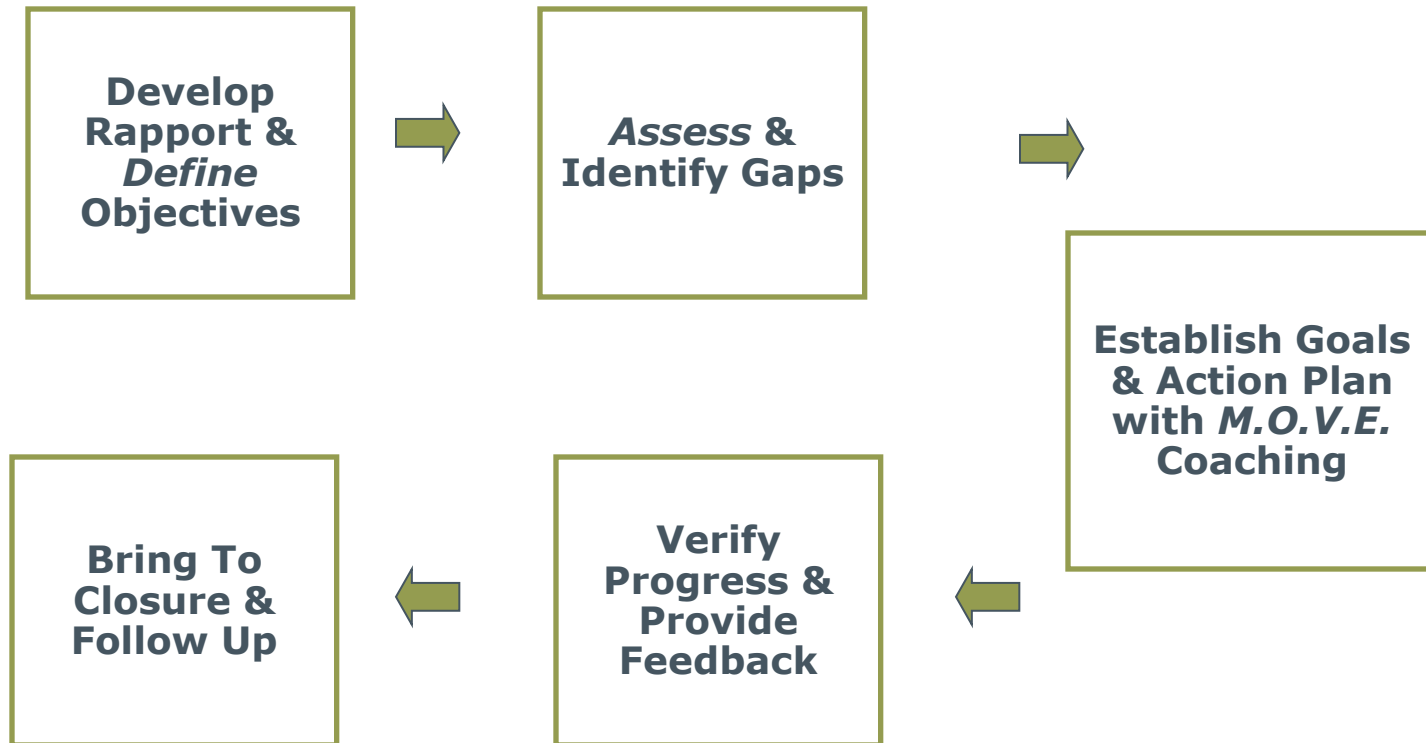
- No fees for on-site transition day support
- Unlimited one-on-one with counselor for duration of program
- All counselors full time
- Chartered Accountant meeting for all senior programs for severance taxation strategies
- Industrial Psychologist assessment for all senior programs
- Unlimited access to seminars for duration of program



Transition Services Overview



Define, Assess, M.O.V.E.



Define, Assess, M.O.V.E.

Ongoing Coaching

M.O.V.E. coaching both by phone and in person

- M** - Motivate towards desired change
- O** - Ownership of goals and behavioural changes
- V** - Verify with Company to ensure goals are aligned
- E** - Educate through feedback, tools, techniques, Subject Matter Expert's

Bring To Closure & Follow Up

- The Coach and the employee meet for a final session to confirm objectives have been met
- The Coach recommends resources to support ongoing change

Search Practice Overview

- Full-service, retainer-based search practice
- Focused on finding and recruiting top talent for senior executive, managerial and individual contributor positions across corporate functions
- Successful track record since 1991, partnering with corporations in every sector of the Canadian economy
- Thorough, proven search strategy focused on confidential, professional, direct candidate contact
- All phases of the search process conducted by highly-experienced, senior consultants who understand the client and the role

Key Service Differentiators

- Thorough search process conducted entirely by senior consultants who understand the client and the mandate
- Extensive network derived from 20+ years of both search experience and national career transition contacts
- Competitive fees and one-year guarantee
- Long-term client relationships based on our responsiveness and consistent, proven results

Marketing Initiatives

- Annual HR Executive Dinner, 3 guest speakers
- Career Boost seminar for university aged children of clients
- Donation of a charitable search annually
- Donation of a charitable coaching program annually
- Lawyers breakfast