

OI Global Partners Meeting

April 2015

Our Business

90% Outplacement

10 % Career Management

Customers

- Ericsson – Semi conductor industry
- Ineos - Chemistry
- Basf - Chemistry
- Proviron - Chemistry

Competitors

- Right Management → Individuals
- SBS → Groups
- LHH → Individuals and Groups
- Small Companies

Free candidates

- 10 % of our candidates
- Very good marketing tool!
- → Meesschaert & Partners and
M&H Consult

Market

- Prices from 7.150 € (2000) → 1000 € (2015)
- 2 year program → 3 months program
- A lot of tenders