



Developments in The Netherlands

Van Ede & Partners – OIGP meeting
Torino, October 20, 2017

Economic developments in The Netherlands

- Economic growth

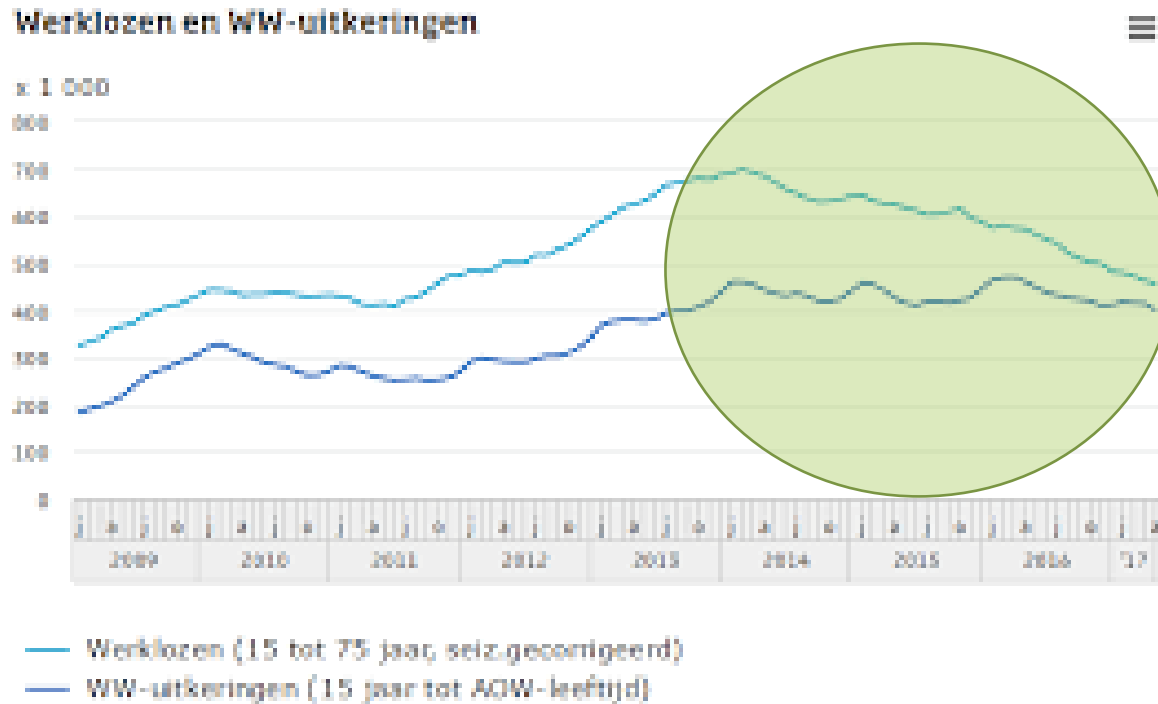


SOURCE: TRADINGECONOMICS.COM | STATISTICS NETHERLANDS

Netherlands GDP	Last	Q4/17	Q1/18	Q2/18	Q3/18	2020
GDP Growth Rate	1.5	0.7	0.7	0.6	0.5	0.6
GDP Annual Growth Rate	3.3	3.2	3.3	3	3.2	2.3

Economic developments in The Netherlands

- Unemployment down

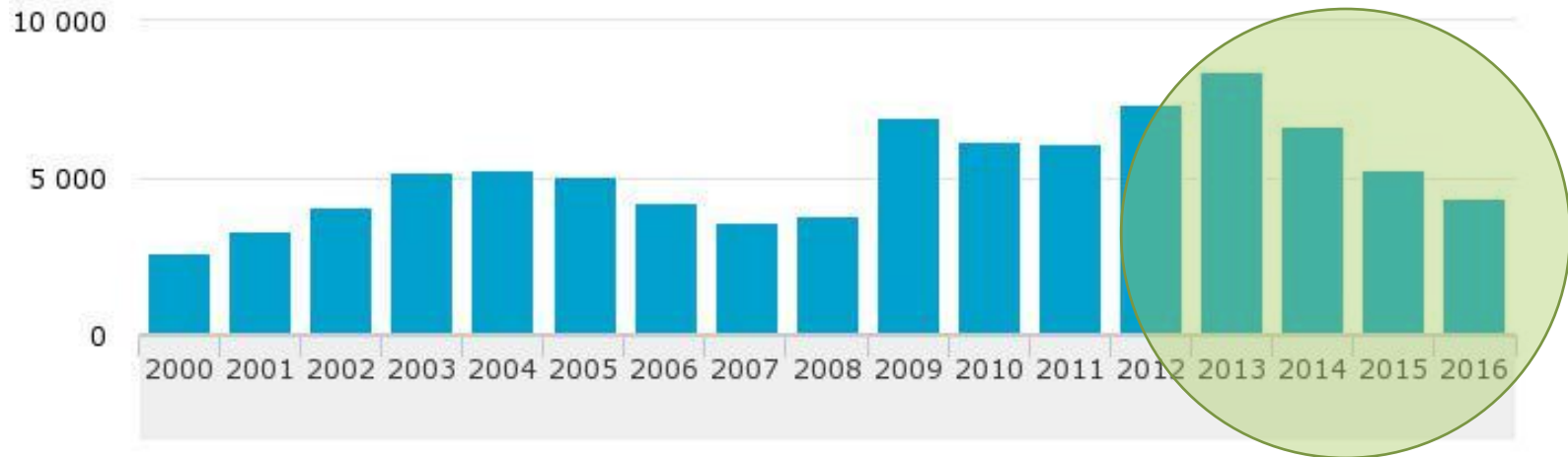


 Bron: CBS, UWV

Economic developments in The Netherlands

- Companies bankruptcy down

Aantal faillissementen



■ Bedrijven en instellingen (excl. eenmanszaken)

New PLANNED government policies

Loan payment in case of illness

- For small employers (up to 25 employees) is shortened from two to one year.

Activation of labor force

- Invest in schooling of those who have dropped out due to certain disabilities or illness

Career - life long development

- An individual learning account for all Dutch for the purpose of lifelong learning.
- Age-conscious personnel policy: education, intersectoral mobility, etc

Transition allowance / unemployment

- From the start of employment contract, the right to transition fee instead of after two years.
- For each year in employment, the transfer fee will be a third monthly salary
- Possibility to deduct education costs made by employer from the transition fee.
- 40 million euros a year free for additional personal guidance of jobseekers.
- 3 years of successive temporary contracts (instead of two) before a contract is indefinite.
- Longer probationary period, up to five months (currently two)

Tax

- The corporation tax and income tax rates go down.

Developments in The Netherlands

Tendencies in our business

- Shorter programs
- More and more coaching
- The internet is now really becoming in force in recruitment

How is Van Ede & Partners doing?

- Business is up from last year
- In part due to our contract with parliament (71 members lost their seat)